

Arvind Gurumurthy

Joint Managing Partner – South Region

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Focus Areas:

- Investment Transactions
- M&A Transactions
- Joint Venture Transactions
- General Corporate Advisory
- Commercial Contracts, Technology & Data Privacy
- Employment
- Construction Real Estate

Professional Qualifications:

- LL.M University of California, Los Angeles -School of Law
- B.A. LL.B University Law College, Bangalore

Bengaluru Office:

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Arvind Gurumurthy leads the South Region Practice from Bengaluru, Karnataka, across Private Equity, Venture Capital, M&A, General Corporate Advisory, Intellectual Property & Technology, while also co-heading the Labour & Employment and Real Estate practices. With nearly two decades of experience, Arvind has advised on several complex domestic and cross-border investments, mergers, joint ventures, and strategic acquisitions.

He also supports a wide range of corporates, from startups to large enterprises, on regulatory compliances, commercial contracts, and real estate transactions. Deeply entrenched in the startup ecosystem, Arvind has advised several startups on fundraising, corporate governance, stock options, internal policies, and employment-related documentation. He also collaborates with startup accelerators to conduct mentoring sessions and workshops for emerging entrepreneurs.

Arvind holds a law degree from Bangalore University and a Master's degree from UCLA. He is admitted to the Bar Council of India, and the New York Bar. His expertise is reflected in thought leadership pieces published across **Mondaq**, **IVCA Magazine**, and the **Jus Laboris Network**.

Select Matters Handled:

Venture Capital Transactions: Advised on numerous venture capital investment transactions by reputed venture capital investors (such as Oiko Credit, Cabra VC, Rebright Partners, Omnivore Partners, Kalaari Capital), including conducting due diligence, and drafting & negotiating transaction and closing documentation.

Cross-Border Investment Advisory: Acted as sole legal advisor for a reputed Indian conglomerate's overseas ventures, including a \$12 million investment in a Colombian coal mining operation and a \$15 million investment in a -based commission agent facilitating deals for a major oil & gas supplier and purchaser.

Venture Capital & Startup Investment Support: Advised Accel India on multiple early-stage investments, including Series A and Series B funding rounds in companies such as Mitra Biotech, Vinculum, Funstar, Portea, Flipkart, Ace Creative, Probe, and Hotel Logix.

Cross-Border Acquisitions: Advised on several cross-border acquisition transactions with ticket sizes ranging from USD 5–100 million, representing globally reputed companies such as ALS Global, SHAREit Technologies, Borzo Delivery, and Corning.

Employment Law Advisory: Advised and assisted on several employment-related issues such as drafting employment agreements and policies, employee severance, compensation structuring, secondment arrangements, and handling labour union disputes before tribunals. Additionally leading internal legal audits involving external labour law experts.

Overseas Direct Investments (ODI): Advised on ODI investments by Indian entities into coal, gold, IT, oil & infrastructure companies in the United States, Ghana, and Colombia.

Joint Ventures & Strategic Collaborations: Advised on several cross-border and domestic joint ventures and strategic collaboration arrangements of varied ticket sizes.

Real Estate Transactions: Advised large companies on real estate transactions including title diligence, sale and lease agreements, and loan and mortgage documentation. Additionally advising landowners on high-value Joint Development and Construction Agreements, cross-border real estate investments, and repatriation of proceeds.

