



Niles Tribhuvann

Managing Partner, White & Brief
Advocates and Solicitors

President, Association of Indian Law Firms

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Focus Areas:

- Mergers, Acquisitions & Corporate Restructuring
- Project & Infrastructure Finance
- Foreign Investments
- Private Equity & Capital Raising
- Joint Ventures & Strategic Alliances
- Regulatory & Commercial Contracts

Professional Qualifications:

- B.S.L., LL.B., LL.M., M.B.A.

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61A, 62A & 63A, Mittal Court "A" Wing,
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Mumbai, Maharashtra 400021, India

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First Floor, 46, Anand Lok,
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Bangalore Office:

1st Floor, 532, 10th Main Road, 5th Block,
Jayanagar, Bangalore 560041, India

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Niles Tribhuvann is a renowned corporate lawyer and trusted legal advisor with more than two decades of experience guiding domestic and international clients through complex, high-stakes commercial matters. As a Managing Partner, he leads the Firm's General Corporate, Energy and Regulatory practices, while actively advising Union and Maharashtra Government functionaries on critical policy and legal matters.

A strategic legal advisor to Fortune 500 companies, industry leaders, high-net-worth individuals, and multinational corporations, Niles advises on cross-border transactions, regulatory and compliance frameworks, corporate governance, and enforcement and risk matters. He is the go-to legal advisor for global CEOs and CFOs on market entry, government engagement, and advocacy strategies, helping boards navigate regulation, manage risk, and structure growth in India.

Niles's professional foundation was shaped under the mentorship of legal luminaries the late Mr. Ram Jethmalani and Mr. Mahesh Jethmalani, who instilled in him the values, foresight, and tactical clarity that define his practice today.

Association of Indian Law Firms

Niles Tribhuvann is the Founder and President of the Association of Indian Law Firms (AILF), the premier national body representing India's legal profession. AILF unites law firms under one platform to advance professional standards, policy advocacy, and the global competitiveness of Indian legal services. Through accreditation, collaboration, and international partnerships, it helps Indian law firms modernise, scale responsibly, and compete on the world stage positioning India as a globally respected legal services ecosystem.

Author

Niles is the author of book titled "*Asian Trade Dynamics*," which explores the intricate dynamics of trade and economic integration in Asia. Published by IndiePress. ISBN: 978-93-6045-605-4

Select Corporate Engagements

Mergers & Acquisitions: Advised domestic and multinational corporates on share and asset acquisitions, mergers, demergers, and group restructurings, handling deal structuring, due diligence, transaction documentation, and closing.

Project & Infrastructure Finance: Acted for borrowers and lenders on project financing, term-loan and the creation and perfection of security across infrastructure, manufacturing, and energy projects.

Foreign Investment & Regulatory Advisory: Enabled a client to secure foreign investment by structuring the inbound deal and ensuring robust compliance under FEMA, RBI, and applicable FDI norms, with engagement before SEBI and CCI where required.

Private Equity & Strategic Fundraising: Advised companies and investors on equity and debt fundraising rounds, shareholders' agreements, investor-protection and exit arrangements.

Joint Ventures & Strategic Alliances: Structured and negotiated cross-border and domestic joint ventures, collaboration, distribution, and franchise arrangements, balancing commercial objectives with regulatory requirements.

Cross-Border Commercial Contracts: Advised a global pharmaceutical MNC on a multi-jurisdictional Contract Manufacturing Agreement involving foreign companies, navigating complex contractual nuances and cross-border legal frameworks.

Firm Achievement

White & Brief has cumulatively with all its partners, closed transactions valued at over USD 30 billion and advised on scores of matters across multiple practice areas. The Firm has played a pivotal role in structuring and restructuring some of India's premier and complex transactions, project financing, high value real estate projects, advising on high-value mandates. Firm's clientele includes prominent fintech companies, financial institutions, pharmaceutical companies, Developers and Promoters and media and entertainment houses such as, PhonePe, Poonawalla FinCorp, Reliance Entertainment, and Viacom18, reflecting the Firm's standing as a trusted advisor to industry leaders.

Clients

Technology



Google

Microsoft

PhonePe

mSwipe

SAMSUNG

Banking, Finance & Insurance

SBI

IDBI BANK

VISA

POONAWALLA
FINCORP

MAX
LIFE
INSURANCE

MetLife

niva
Health Insurance

AVIVA

Private Equity, Investments & Exchanges

MOTILAL OSWAL
Investment Services

SAMARA
CAPITAL

SEQUOIA

NSE

Goldman
Sachs

Industrial & Manufacturing

HYUNDAI
Hyundai Motor Company

JINDAL
STEEL & POWER

JSW

Hasbro

adani
Renewables

adani
Metals

DAIKIN

VOLTAS

adani
Power

LEGO

HD HYUNDAI

Reliance
Industries Limited

Pharmaceuticals

SERUM INSTITUTE
OF INDIA
Cyrus Poonawalla Group

Flamingo
Dedicated to Global Healthcare

BIOSTADT

ALKEM

Real Estate

LODHA
BUILDING A BETTER LIFE

Goody | PROPERTIES

adani
Realty

HOUSE OF
HIRANANDANI™

Entertainment & Media

Jio
STUDIOS

RELIANCE
Entertainment

VIACOM 18

Aviation

IndiGo

Akasa Air

Retail & Consumer Goods

KALYAN
JEWELLERS

Goody | CONSUMER PRODUCTS

Awards



Events



Niles Tribhuvann, receiving His Excellency Shri Jishnu Dev Varma, Governor of Maharashtra



Niles Tribhuvann welcoming Shri Ashish Shelar, Minister of Cultural Affairs of Maharashtra



Niles Tribhuvann with Shri Ashish Shelar and Hon'ble Justice Manish Pitale



The chief guest and key dignitaries during the National Anthem

Acclaim for the Book: "Asian Trade Dynamics" Reviews & Endorsements

From Judiciary



Former Chief Justice of India, Hon'ble Justice Bhushan Ramkrishna Gavai (Retd.)

Judge, Supreme Court of India

Asian Trade Dynamics by Nilesh Tribhuvann offers a precise examination of the economic trends shaping Asia. This book is a crucial resource for understanding the region's influence on global economics. I commend its clear insights and recommend it to all seeking depth in economic analysis.



Hon'ble Justice Prasanna Varale

Judge, Supreme Court of India

Asian Trade Dynamics provides essential insights into the economic & legal landscapes of Asia, skillfully analyzed by Nilesh Tribhuvann. A vital resource for policymakers & scholars alike, it illuminates the complex interplay shaping global economics. Wishing all the best to readers in their explorative journey through this book



Hon'ble Justice Hima Kohli (Retd.)

Judge, Supreme Court of India

Understanding the intersection of economic policies & legal frameworks is essential in today's interconnected world. Asian Trade Dynamics, authored by Nilesh Tribhuvann, provides an incisive look into how these elements interact within Asia.

From Executive Leadership

Shri Mayank Kumar

Co-founder & MD, upGrad

Asian Trade Dynamics by Nilesh Tribhuvann expertly links technological innovation & education with economic growth in Asia. This book offers a clear analysis of how these factors are driving the region's rapid & global economic integration.

As someone at the forefront of education and technology, I see this as a must-read for leaders & innovators looking to understand and capitalize on these trends.

Highly recommended for its insightful & practical approach.



Shri Sanjay Sethi

MD and CEO, Chalet Hotels

Asian Trade Dynamics, authored by Nilesh Tribhuvann, is a pivotal resource that masterfully links the hospitality industry's growth with broader economic trends in Asia. The book delves into how market forces and economic policies impact the sector, providing essential insights for business leaders. As a guide for navigating Asia's dynamic markets, it's invaluable for industry stakeholders aiming to capitalize on emerging opportunities. I highly endorse this insightful analysis for its practical relevance to our industry & beyond.



Shri Ashish Chauhan

Chairman, National Stock Exchange

This book offers a strategic blueprint for navigating Asia's economic corridors, essential for business & investors aiming to succeed in these markets.



Shri Vinay Dube

Founder & CEO, Akasa Air

Navigating the complexities of Asia's aviation sector requires a deep understanding of its economic drivers. Asian Trade Dynamics, written by Nilesh Tribhuvann, offers a strategic analysis of these factors. The book adeptly connects the dots between aviation growth & Asia's broader economic policies, making it a key resource for industry leaders. For those in the aviation sector looking to gain a holistic view of the business environment, this book is indispensable.



Shri Kailash Soni

Managing Director, Goldman Sachs

Asian Trade Dynamics by Nilesh Tribhuvann provides a sharp analysis of Asia's financial markets & their global economic impact. This book is an essential resource for finance professionals seeking to understand investment trends, market volatility, & economic policies in Asia. It offers strategic insights into navigating the complexities of global finance, making it invaluable for investors and policymakers. I strongly recommend this comprehensive guide to anyone involved in international finance.



Shri Krishna Majithia

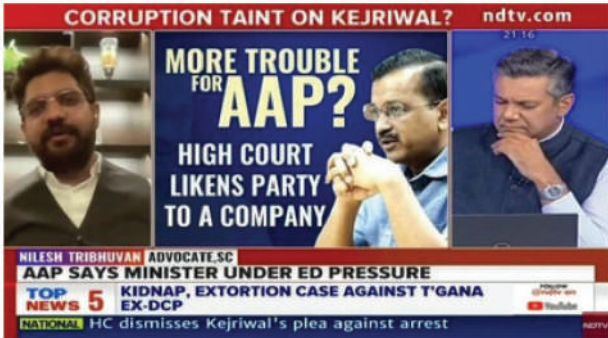
MD

Asian Trade Dynamics by Nilesh Tribhuvann is an indispensable guide for anyone navigating the intricate financial landscape of Asia. This book provides a nuanced view of the economic frameworks that drive trade & investment across the region. With its in-depth analysis and strategic insights, it serves as a critical tool for finance professionals aiming to optimize their operations & strategies in Asia's dynamic markets. I highly value its thorough approach & recommend it for its depth of research and clarity in explaining complex economic interactions.



TV Coverage

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Print Coverage

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Nileshe Tribhuvann
Managing Partner

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Nileshe Tribhuvann
Managing Partner

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Managing Partner

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Managing Partner

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